



Valentin Post
CEO
Finish Mondial



Henk Holtslag
Senior Advisor
MetaMeta /
SMART Centre
Group

Authors: Henk Holtslag, Valentin Post and Reinier Veldman

FINISH; active with Sanitation. **SMART Centres**; active with Domestic & Productive Water use.



Both have a similar focus on households and self-supply with actions on:

- ◆ **Awareness**; Show benefits and need for Sanitation, Household Water Treatment
- ◆ **Innovation**; Attractive, Effective, Affordable and market-based products
- ◆ **Training**; Build commercial supply chains, training SMEs in technology & business skills
- ◆ **Finance**; Payment options for middle income families. Targeted subsidies for the poorest, >70% of the “the left behind” live in rural areas.

		
<p>Latrines - SaTo Technology</p>	<p>SaTo pan and SaTo Stool</p>	<p>WHO Report on HWTS (2007)</p>
<ul style="list-style-type: none"> ◆ A result of “reinventing the toilet” ◆ No smell, <1 Ltr. water to clean 	<ul style="list-style-type: none"> ◆ Both have a flapper ◆ Cost plastic part; \$10-\$ 30 	<ul style="list-style-type: none"> —> HWTS = health + economic benefits. —> Filters are effective

◆ **Impact FINISH approach** —> 8 mln. people reached, scaling up fast, integrating SaTo in safely managed sanitation

◆ **Impact SMART approach** —> 5 mln. people reached by training the local private sector in SMARTechs

	
<p>Water quality with HWTS, PoU treatment</p>	<p>Water Quantity with SMARTechs like:</p>
<ul style="list-style-type: none"> ◆ New options for Households; Membrane, Ceramic, Diatom. earth, ◆ Table Top filters; Cost \$25 - \$50 ◆ Folia filter, Chlorine; Cost \$0.2 - \$1 	<ul style="list-style-type: none"> ◆ Improving hand dug wells with a cover and pump, manual drilling of new wells to 50 m deep, rainwater harvesting /storage tanks locally produced hand, pedal, solar pumps. ◆ Cost tube well / pump (20 m.); \$200 - \$1000 ◆ Cost storage; \$1-\$15/cubic metre

◆ **CapEx to reach SDG 6 in rural Africa with conventional approach** \$25 -\$100/cap.

◆ **Reaching the same target group with FINISH & SMART approach** \$5 - \$25/cap.