



2020 Vision

Presenter: Rik Haanen

Email: rik.Haanen@jacana.help

Train welders & drillers



JACANA
SMART Centre
Zambia



Market is limited per district

- 4 welders / district
- 8 drillers / district
- **QUALITY** not Quantity

Diversity



JACANA
SMART Centre
Zambia

SMART Centres

Electrical pumps
selection & installation

Simple,
Market based,
Affordable,
Repairable
Technologies

www.smartcentregroup.com

The SMART Centre Group

- 4 borehole sitters
- 4 pump advisors (new)
- 4 solar advisors (new)
- 4 filters sellers (new)

SMART Centres

Borehole siting

www.smartcentregroup.com

The SMART Centre Group

Bigger markets

- organic farmers
- beekeepers
- ...



Social impact customers



and I
created
a job

There is always
enough water
and food

Scaling up



Thank you for time



Driller

THANKS



Driller



Driller



Metal fabricator



Gardener, got



Borehole driller

THANKS



Driller



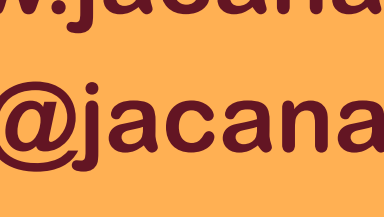
Farmer & health v

THANKS



Metal fabricator

THANKS



Driller



Farmer



Metal workshop

THANKS



Welder



Pump producer



THANKS



Driller & pump maker



THANKS



Farmer



THANKS

www.jacana.help
info@jacana.help