# The Utility approach, Ethiopia

# Safe water with a utility led distribution of household water filters

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Oklahoma 2019



# Ethiopia

#### 107 mln people. 89% unsafe water

- Powercuts, need to store water
- Old piped systems
  57 % of improved soures unsafe
  80 % water in jerrycans
- unsafe,



## Solution? Treatment

 Point- of- Entry Water kiosk, Chlorine dispensor,..
 Point- of- Use Boiling, Chlorine, Water filters





# Which is more effective in reducing diarrhea?

#### Chlorine ?



#### Filters ?



# Chlorine 25% Filters 50 - 61% Cochrane 2015. Wolf, Bartram, Clasen 2018





#### Fiters used more consistent Chlorine does not eliminate Cryptosporidium, 2nd cause of child mortality. GEMS study 2013



Figure 4: Attributable incidence of pathogen-specific moderate-to-severe diarrhoea per 100 child-years by age stratum, all sites combined

# Are filters used consistently?

41 out of 43 respondents used the filter in the past 24 hours



Finote Selam pilot HWTS through Utilities (Nov '16-Dec '18) Source: Merton, Thijs, April 2018, MSc Research

## Conclusions

Of all treatment options new water filters seem most effective;

- Remove bacteria, protozoa, (virus)
- Used all the time (adherance)
- New Table top models are userfriendly attractive and.... affordable

### **Proposition**

# For a 1 time grant of \$ 2 / person, all can have safe drinking water by 2030

# \$ 2 /person used for

#### Awareness

Country wide, long term awareness campaigns. Benefits treating water at the house hold level. Role Government ,NGOs

#### Supply chains

**Commercial** supply chains of Effective, Attractive, Affordable filters Role of private sector, support Government

#### Payment system

For those who can not pay a filter in 1 time. Micro/ group credits, mobile payment,. Task private sector, support Government, NGOs

#### Support the poorest

Condition <u>do not distort market</u>!!!. Eg. if an NGO give filters to pregnant women, give a voucher so she can get a filter in the shop

### Funds needed to reach SDG6

**\$ 114 Bln / year over 10 years** World Bank Stockholm, 2019

Safe drinking water is possible for \$ 0.5 Bln / year over 10 years 2.5 Bln people x \$ 2/person : 10 yrs

# \$ 2/p. for PP Partnership

#### • Public.

Government, Awareness. Invest \$0.1- 0.5/p

# Private. Filter producers, retailers. Invest \$1-3/p Families who buy filters invest \$3-6/p

#### **Example use \$2 / person** 35% awareness, 15% supply chain, 50% support poorest

# Breakthrough in Ethiopia

First country in Africa where utilities "admit" they can not deliver safe water 24 /7. As service some start selling filters





- Make HWT attractive Chlorine, boiling is not attractive
- Supply chain of affordable HWT options
- Health is not a motivator
   Motivators to invest in a water filter are;
   Aspiration, Peer pressure, Trust, Money saving

# Why can it work in Ethiopia?

Policy to scale HWTS

Cooperation Governement, NGOs, private sector

Local production reduce cost of filters

15000 utilities





#### Safe water for all? Ethiopia can